

# Wanderlust

Connecting you with adventurous travellers in print, online and face-to-face since 1993

Magazine	Email	Online	Audience	Social	Events
86,000 Wanderlust magazine readership	800,000 newsletters emailed every month	5,100,000 unique visitors annually 628k‡ per month	9,000,000 page views annually 750,000 per month	128,315 Followers on Facebook, Twitter and Instagram	+ Reader and trade events delivering measurable ROI

## Annual travel spend from print readers alone is

£516,605,166\*

"There simply isn't a better magazine for the serious traveller"
Bill Bryson

## Wanderlust magazine

40,240 circulation 86,000 readership



#### **Bookazine**

11,000 circulation 38,000 readership 3-month shelf life



#### **Live events**

Annual reader, subscriber and industry events



#### **Awards**

World Guide Awards Reader Travel Awards Travel Photo of the Year Gear of the Year Thailand Green Awards

#### Social followers

Twitter 88,000+ Facebook 33,300+ Instagram 7,000+

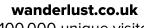








#### **Email** 800,000 emails per month



5,100,000 unique visitors 9,000,000 page views



**Trip Finder** 200,000+ searches every month



**Campaign microsites** 500k+ uniques per lifetime

## Wanderlust

## **Magazine Content Themes**

#### **SEPTEMBER**

Issue 199 on sale 01/08/19

Rail Journeys
Texas
Whale Watching
Guatemala
Madeira
Zimbabwe
Isles of Scilly

#### **September Supplement**

San Diego

25 Incredible Bird Watching Experiences (mailed with the September issue of Wanderlust)

#### **OCTOBER**

Issue 200 on sale 05/09/19

WILDLIFE SPECIAL
Travel Secrets
Yellowstone
Kyushu
Nicaragua
Havana
Bangkok

#### **NOVEMBER**

Issue 201 on sale 10/10/19

Snow & Ice
Central America
Cambodia
Baja California
World Guide Award results

#### **November Supplement**

25 Great African Experiences

(mailed with the November issue of Wanderlust)

#### **DECEMBER & JANUARY**

Issue 202 on sale 13/11/19

Hot List 2020
Japan
Wrangel Island
India
Rocky Mountaineer
Iceland
Glasgow

Each issue also contains city breaks, short trips and gear guides

#### CONTACT

**Adam Lloyds** 

Commercial manager adam.lloyds@wanderlust.co.uk 020 3771 7203 **Simon Bryson** 

Media specialist simon.bryson@wanderlust.co.uk 020 3771 7246 **Anthony Bennett** 

Media specialist anthony.bennett@wanderlust.co.uk 020 3771 7206 **Lucy Bairstow** 

## Wanderlust Magazine





#### **Key statistics**

10 issues per year 40,240 circulation 86,000 readership

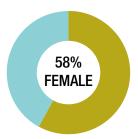
## **Specials**

11,000 circulation 38,000 readership 3-month shelf life

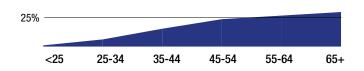
> 80% read all or most of each issue

Average reading time 71 minutes

> 51% reading for +5 years



#### Age (average 58)



magazine readers

15% earn over £100,000 per year

Annual holiday spend £7,414pp

say that Wanderlust magazine has inspired them to visit

44% spend over £6,000

per year

days of overseas holidays taken per vear

overseas trips

taken per year

on average

#### **Destination interest**

82% Asia

76% Latin America 69% UK/Europe 69% Africa 67% E. Europe 65% S. Pacific

49% Arctic/Antarctic 56% UK destinations



They enjoy a range of trips 83% City/Short Break

80% Culture/History 76% Wildlife

64% Walking/Trek

42% Beach 31% Winter

30% Culinary

19% Cycling

#### **Supermarkets**

Tesco Sainsbury's Waitrose

#### **Newspapers**

The Guardian The Telegraph The Times Daily Mail

86% say that Wanderlust magazine has directly influenced their travel plans

80% say that Wanderlust magazine has lead them to research a trip in the last year

### **Wanderlust Email Newsletters**





#### **Key statistics**

Circulation
Hot Offers 45,000
TripFinder 37,000
Wanderlust 47,000
Jobs in Travel 20,000
Friday Fun 27,000

**Solus** 47,000

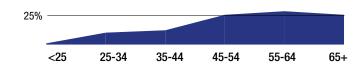
89% trust the content in the newsletters

Average reading time **68 minutes** 

78% would recommend the newsletters

60% subsribe for inspiration and news

#### Age (average 57)



average age of e-newsletter readers

7% earn over £100,000 per year

Annual holiday spend £7,725pp

has inspired them to visit

new locations

38% spend over £6,000

per year

say that *Wanderlust* magazine

overseas trips taken per year on average

days of overseas holidays taken per year



65% W. Europe 61% E. Europe 61% Asia

59% Latin America 59% S. Pacific

82% UK/Europe

56% UK destinations 53% North America

41% Arctic/Antarctic

51% Africa

**77**0/

#### They enjoy a range of trips

83% City/Short Break 81% Culture/History

74% Wildlife 62% Walking/Trek

49% Beach

39% Relaxing sun

37% Culinary 19% Cycling

18% Skiing 14% Diving

.,,,

## Main months of travel

June September October

#### Plan to visit

Canada
Australia
Spain
Japan
France

say that *Wanderlust* magazine has directly influenced their travel plans

91%

are interested in exploring new destinations in the coming year

## wanderlust.co.uk







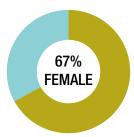
#### **KEY STATISTICS**

Page views 9,000,000 750k per month

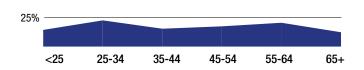
**Unique users** 5,100,000 628k per month

> 81% of users have visited a website due to our online content

44% reading for +3 years



#### Age (average 46)



average age of

10% earn over £100,000 per year

**Annual** holiday spend £5,302pp

24% spend over £6,000

per year

days of overseas

overseas trips

taken per year

on average

say that the Wanderlust website has inspired them to visit

holidays taken

#### **Destination interest**

65% UK/Europe 64% Asia 58% Latin America 54% W. Europe 52% Africa 51% E. Europe 51% S. Pacific 47% N. America 46% UK destinations 38% Arctic/Antarctic

#### They enjoy a range of trips

77% City/Short Break 76% Culture/History 70% Wildlife 59% Beach 55% Walking/Trek 43% Relaxing sun 34% Winter activities 33% Culinary 27% Luxury 18% Cycling

**Main months** of travel

September August June

Plan to visit

Italy Japan Spain France India

enjoy exploring new destinations while on holiday

have researched a trip as a direct result of visiting wanderlust.co.uk in the last year

## **Events**

Annual reader, subscriber and industry events



## **Creative Solutions**

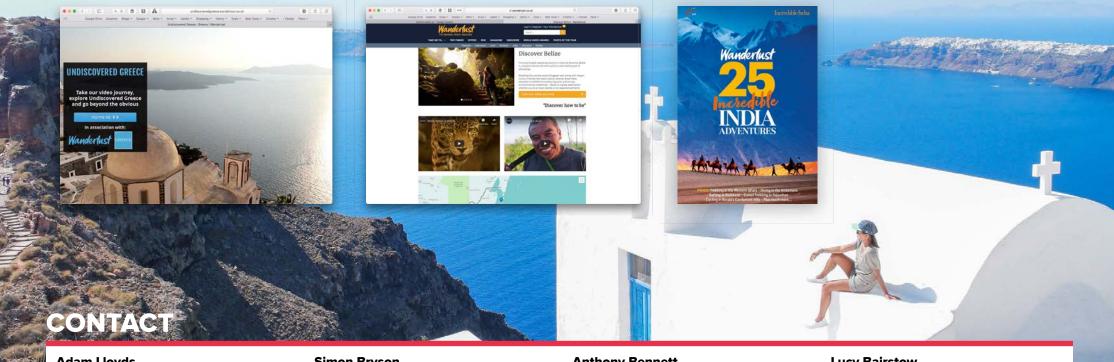
We build creative solutions that deliver on your strategic objectives, including:

- Video
- **Broadcast**
- Website builds and microsites
- Interactive hubs special, tailored supplements
- Online advertising
- Bespoke events
- Print creative

- **Sponsorship**
- **Customer publishing**
- National and social media advertising

#### **Examples:**

Interactive microsite Multi-channel campaign Digital supplement



#### **Adam Lloyds**

Commercial manager adam.lloyds@wanderlust.co.uk 020 3771 7203

#### **Simon Bryson**

Media specialist simon.bryson@wanderlust.co.uk 020 3771 7246

#### **Anthony Bennett**

Media specialist anthony.bennett@wanderlust.co.uk 020 3771 7206

#### **Lucy Bairstow**

## **Online Solutions**

9,000,000 page views per month • 5,100,000 unique users per month

#### **DISPLAY**

Online billboards: £20 CPM

Target by specific criteria across multiple options, including: destination/activity/website section/ geographical demographic/single page

Creative/rich media: including creative 1x1s, page and site takeovers, interactive HTML5s, light boxes: Call for prices

#### **NATIVE**

#### From £3,500

- Target our readers through original, creative content campaigns that both engage and deliver your strategic objectives
- Content is also promoted organically through e-newsletter slots, tweets and Facebook posts
- Ask about our content promotion options

#### **COMPETITIONS**

£1,000 (per month)

Build your brand exposure and data collection via an interactive online competition and our e-newsletters



#### **E-NEWSLETTERS**

4 per week, allowing you to target our readers directly in their inbox:

Solus emails: sent directly to 80,000

subscribers: £5,000

		Subscribers	Billboard advert
Monday	Hot Offers	45,000	£900
Tuesday	Trip Finder	37,000	£750
Wednesday	y Wanderlust	47,000	£950
Friday	Friday Fun	27,000	£680

Series discounts are available

#### CONTACT

Commercial manager adam.lloyds@wanderlust.co.uk 020 3771 7203 Media specialist simon.bryson@wanderlust.co.uk 020 3771 7246

#### **Anthony Bennett**

Media specialist anthony.bennett@wanderlust.co.uk 020 3771 7206

#### **Lucy Bairstow**

#### The WanderGuides

Associate your brand alongside key audience interests and/or destinations

#### **EXAMPLES INCLUDE:**

- Short breaks
- Walking
- Responsible travel
- Honeymoons
- Snow and Ice
- Borneo
- Travel photography

#### **SPONSORSHIP INCLUDES**

- Association with all editorial content within the guide
- Skin format across all editorial content within the guide linking out to advertiser's site
- One content article written by a professional journalist which will be embedded into the content hub
- Display formats within content article
- All content will be promoted via our editorial newsletter and social channels
- Costs from £5,000





#### **Sponsorship:**

https://www.wanderlust.co.uk/guides/walking-and-trekkinghttps://www.wanderlust.co.uk/guides/solo-travel

## **Print Solutions**

10 issues per year • Circulation 40,240 • Readership 86,000

#### **SPECIAL POSITIONS**

Inside front DPS	£5,670	DPS	£4,800
Outside back cover	£3,720	Full page	£2,900
Inside front cover	£3,200	Half page	£1,670
Inside back cover	£3,000	Quarter page	£990

#### **ADVERTORIAL**

(including editorial and design)

DPS	£5,950
Full page	£3,490

#### **COMPETITIONS**

(including editorial and design)

DPS £2,500 Full page £1,500

All competitions are replicated online

#### **CLASSIFIED**

**AGAINST EDITORIAL** 

Half page	£890
Quarter page	£480
Eighth page	£280
Sixteenth	£170

Series discounts are available



#### CONTACT

**Adam Lloyds** 

Commercial manager adam.lloyds@wanderlust.co.uk 020 3771 7203 **Simon Bryson** 

Media specialist simon.bryson@wanderlust.co.uk 020 3771 7246 **Anthony Bennett** 

Media specialist anthony.bennett@wanderlust.co.uk 020 3771 7206 Lucy Bairstow

## **Hot Offers, Trip Finder, Jobs in Travel**

Promote your trips to our readers in print, email and online

#### **HOT OFFERS**

www.wanderlust.co.uk/hot-offers

#### **Premium Hot Offer £500**

(6 available per month)

1 month on wanderlust.co.uk

1 eighth-page Hot Offer in print magazine

4 x e-newsletters

#### Standard Hot Offer £250

1 month on wanderlust.co.uk

4 x e-newsletters

#### Digital Hot Offer £150

2 weeks on wanderlust.co.uk 2 x e-newsletters

#### TRIP FINDER

Our unique, interactive hub that allows your future customers to find their perfect trip. Trip Finder places your tours alongside relevant online editorial (subject to approval).

Over 200,000 searches every month with 7,300 trips listed.

www.wanderlust.co.uk/trip-finder/

#### **Rates**

Price on application.



#### **JOBS IN TRAVEL**

Jobs in Travel allows companies to advertise relevant long and short-term positions to a tried and tested audience of travel industry insiders. Our online hub and weekly email newsletter offer the perfect recruitment solution.

http://jobsintravel.work

#### CONTACT

**Adam Lloyds** 

Commercial manager adam.lloyds@wanderlust.co.uk 020 3771 7203 Simon Bryson

Media specialist simon.bryson@wanderlust.co.uk 020 3771 7246 **Anthony Bennett** 

Media specialist anthony.bennett@wanderlust.co.uk 020 3771 7206 **Lucy Bairstow** 

#### **Reader Events**

A unique opportunity to showcase your offering in front of our loyal Wanderlust readers!

- Wanderlust can host reader events to drive engagement & interest in the client's destination or create an event based on a popular theme.
- Events provide an opportunity for Wanderlust readers to learn more about a destination and create content for wider channels. Previous events have been themed around from food, history, local culture and eco tourism + category events on 'Polar exploration' and 'Safari'.
- Event promotion: Reader events will be promoted through listings in the print magazine and website, print adverts, Wanderlust e-newsletters, Twitter, Facebook and Instagram.
- Wanderlust are happy to arrange the venue, catering, speakers and all other expenses at cost.
- Media rate: From £5,000















"We consider the Wanderlust Photo of the Year one of the most successful campaigns we have ever undertaken. We were delighted with everything it delivered."

Fleur Burrows, Tourism Northern Territory

"We have worked collaboratively with Wanderlust on Audley Traveller magazine and a number of other projects over the last five years. Their ability to understand, adapt and implement our requirements has been consistently brilliant. Their vast knowledge of the industry, understanding of our brand and grasping the style and tone of our audience are all factors which have made them a pleasure to work with."

Cerie Powell, Audley Travel

"You all did an amazing job and I don't know what I would have done had I not come to you for help. Such a professional job as only the Wanderlust crew can do!" Kate Kenward, AITO

"Wanderlust interpreted our ideas and suggestions brilliantly to come up with a very unusual and impactful piece of collateral that portrayed Tasmania's adventure product in a way that had not been achieved in the UK before"

Susie de Carteret, Tourism Tasmania

Wanderlust Travel Media Capital House 25 Chapel Street London NW1 5DH

Tel: +44 (0)1753 620426 www.wanderlust.co.uk

Registered in England & Wales Reg No: 02811057

VAT No: 635741727

#### CONTACT